

North Carolina

Chief Officer: John Kellogg, President & CEO

VULCAN INDUSTRIES

300 Display Drive, Moody, AL 35004
Number of Employees: 300
2022 P.O.P. Volume \$81,027,000

Vulcan Industries has been delivering innovative merchandising display solutions for 77 years. Its diverse customer base includes some of the world's largest, best-known retailers and brand marketers. With domestic and offshore manufacturing, VI specializes in wire, tube, and sheet metal with additional capabilities in wood and plastics. It digitally prints graphics in-house and can incorporate interactive sensors into merchandising displays to gather actionable shopper insights. From initial ideation to creative design, engineering, project management, manufacturing, warehousing, and logistics it customizes the entire process to fit the needs of its clients.

Offices: Moody, AL; Atlanta, GA; Port St. Lucie, FL; Chicago, IL; Minneapolis, MN; Boston, MA; Philadelphia, PA; Huntsville, AL; Little Rock, AR; Houston, TX; Pensacola, FL; Salt Lake City, UT; Xiamen, China

Chief Officer: Matt Moon, Pres.

BEELINE GROUP

1301 Landmeier Rd
Elk Grove Village, IL 6007
Year Founded: 1980
Number of Employees: 60
2022 P.O.P. Volume \$77 million

Beeline Group is dedicated to driving successful retail programs along all points in the path to purchase. From strategy to retail execution, our expertise spans the full range of shopper marketing activities and store fixture development. For over 40 years, its display and merchandising division has delivered exceptional industrial and graphic design, fixture and display development, offshore manufacturing and end-to-end program management. Pairing these areas of expertise with our digital content development capabilities allows us to create seamless multichannel solutions. It offers clients collaborative integration to achieve their shopper marketing and store fixture goals in categories including DIY, consumer electronics, sporting goods, food & beverage, health & beauty and wine & spirits. With offices located in Chicago and the San Francisco Bay Area, it is positioned to support clients across the country.

Offices: Chicago, IL, San Francisco, CA;
Chief Officers: Susan Terry, CEO; Julie Stier, Regional V.P.

JUSTMAN PACK. & DISPLAY

5819 Telegraph Rd.
Los Angeles, CA 90040
Tel. 323-728-8888
Year Founded: 1989
Number of Employees: 89
2022 P.O.P. Volume \$74,000,000

For over 30 years Justman has offered clients creativity, knowledge and experience by executing P.O.P. programs

that create impact, increase brand awareness and generate sales. Justman specializes in P.O.P. displays both temporary and permanent, custom packaging including litho-laminated boxes, folding cartons, full digital department, pallet displays and store environments, taking clients from concept to fulfillment. With approx. 400,000 sq. ft., Justman has an extensive nationwide clientele and a background in a variety of industries ranging from stationery to cosmetics, entertainment, toys, electronics, sporting goods, pharmaceutical and the food industry.

Chief Officers: Morley Justman, CEO, Pres., Russell Justman, V.P.

BLUEWATER TECHNOLOGIES

30303 Beck Rd.
Wixom, MI 48393
Tel. 800-344-6575
Number of Employees: 200
2022 P.O.P. Volume \$ 73 million

Bluewater Technologies arms its clients with everything required to support sensory storytelling across digital & physical canvases. Our work includes display programs, environments, showrooms, fixtures, live events, virtual events and a/v integration.

Offices: Wixom, MI, Mesick, MI, Grand Rapids, MI, Indianapolis, IN Morristown, NJ

Chief Officers: John Tracy, CEO, Bob Marsh, CRO, Jamie McAlear, COO, Scott Schoenberger, Managing Director

BAY CITIES CONTAINER CORP.

5138 Industry Avenue
Pico Rivera CA 90660
Tel. 562-948-2751
Number of Employees: 205
2022 POP Volume: \$72,289,562

Bay Cities is an innovative packaging and design company, providing integrated, end-to-end packaging and logistics solutions for clients such as Hasbro, Moose Toys, Mint Mobile, and Pharmavite that are proven to drive sales, both on-shelf and online. For over 60 years, it has been a leading creative packaging and display partner to brand marketers, retailers, and e-commerce companies using sustainable practices. Powered by technology, extensive consumer research, and an experienced group of industry professionals that are also employee owners, the Bay Cities team works seamlessly with brands and retailers such as Walmart, Best Buy, Target, Costco, Kroger, Lowes, and Walgreens to design and deliver product packaging and in-store display programs with ease and accuracy.

Offices: Los Angeles CA, Bentonville AR

Chief Officers: Greg Tucker, CEO, Sahar Mehrabzadeh, EVP

NASHVILLE DISPLAY

306 Hartman Dr., Lebanon, TN 37087
Tel. 615-743-2950, 800-251-1150
Year Founded: 1934
Number of Employees: 175
2022 P.O.P. Volume \$50,000,000+

As a major leader in the retail fixture industry, Nashville Display designs, prototypes, and manufactures custom retail

displays, custom retail fixtures, standard retail displays and fixtures, as well as signage and graphics. For more than 86 years, Nashville Display has partnered with major consumer brands and retailers who trust the Nashville Display team to deliver the best ideas, on time, every time. As a division of Nashville Wire Products, Nashville Display has the power, capacity, and capability to create results-oriented merchandising solutions from wood, wire, metal, and plastic. Its unique, collaborative process to creating successful merchandising programs leads to results for its customers.

Chief Officers: Kent Rollins, Div. Manager, Geoff Wigner, VP Sales & Mktg.

LG&P

610 Winters Avenue
Paramus NJ 07652
Tel. 201-634-9099
Number of Employees:107
2022 P.O.P. Volume \$50,000,000

LG&P is where strategy meets creativity to exceed shopper, brand, and customer expectations in the retail arena. It connects brands, retailers, and people to leave a lasting impact. It focuses on strategic excellence, design and retail technology innovation, and the delivery of solutions that are practical, globally scalable, and operationally efficient. Clients include: Best Buy, Floor & Decor, The Home Depot, Macy's, Microsoft, Fitbit, Meta, Whirlpool/KitchenAid, Amazon and Signify.

Offices: Paramus, NJ, Carlsbad CA, Toronto, London and Ningbo, China.

Key Account Offices: Atlanta, GA, Charlotte NC, Dallas, TX, and San Diego CA

Chief Officers: David Lloyd, CEO

U.S. DISPLAY GROUP

810 South Washington St.,
Tullahoma TN 37388
Tel. (800) 951-9585
Number of Employees: 200
2022 P.O.P. Volume \$50,000,000

U.S. Display Group is a leading independent designer and manufacturer of custom point-of-purchase displays and retail packaging. With over three decades of experience, you can trust us to provide exceptional structural and graphic design, quality manufacturing, and detailed fulfillment services. U.S. Display Group is the first corrugated display manufacturer to have high-speed, single-pass digital printing in two U.S. locations serving markets throughout the country. ITS expansion to the West Coast allows us to serve our customers more efficiently through a larger geographic footprint.

Offices: Tullahoma, TN, Corona, CA

Chief Officers: Greg Moore, President, Jana Rivet National Sales Manager

TRION INDUSTRIES, INC.

297 Laird St., Wilkes-Barre, PA 18702
Tel. 1-800-444-4665
Year Founded: 1965
Number of Employees: 200
2022 P.O.P. Volume \$50,000,000

For over fifty-five years, Trion Industries has been manufacturing products that provide targeted merchandising solutions for retail businesses. Retailers turn to Trion to find solutions that make their displays more attractive, more efficient, reduce labor, save money, and increase sales and profits. With over 120 U.S. and international patents and more than 25,000 items, Trion has a solution to fit your specific need. Product lines include Shelf Management Systems, ZipTrack® Pusher System (for beverages and items storewide), Display and Scanning Hooks, Plastic Shelf Edge Labeling, Cooler and Freezer Merchandising Systems, Storewide Labeling Systems, Anti-Theft and Security Fixtures, WonderBar® Merchandisers, Sign Systems, Pusher Trays, and POP Display Components and Hardware. Trion is recognized as a world leader in providing its customers with fixturing and merchandising solutions.

Chief Officers: John Thalenfeld, Pres., Vonda Howell, VP, Ops., Craig Weiskerger, Dir., Sales & Marketing

FIREBOLT GROUP, INC.

28059 Center Oaks Ct.
Wixom MI 48393
Tel. 248-624-8880
2022 P.O.P. Volume \$33,000,000

For over 25 years, Firebolt has been engineering and delivering innovative brand experience materials and platforms for global brands and retailers. As an ISO 14001:2015 manufacturer, Firebolt achieves performance goals by leveraging its dynamic engineering, production, and logistics talent and capabilities, while maximizing its facilities in the USA, UK, and China. From custom, edge-lit LED signage and innovative point-of-sale displays to event data capture and journey analytics, Firebolt delivers brand extension solutions at scale with unmatched quality and precision. The company recently retained its prestigious Platinum EcoVadis Medal, placing the Firebolt Group among the top 1 percent of companies assessed for environmental sustainability.

Offices: Wixom, MI, London, Toronto, Paris, Warsaw, Shenzhen

Chief Officers: Philip Ochtman, CEO

TESTRITE VISUAL PRODUCTS

216 S. Newman St.,
Hackensack, NJ 07601
Tel. 201-543-0240
Year Founded: 1919
Number of Employees: 147
2022 POP Volume: \$30,125,000

Testrite specializes in display hardware solutions incorporating dye sub fabric printing as well as facilitating Brand Building. Products manufactured include - SnapFrames, Silicone Edge Fabric Frames, Banner Stands, Hanging Bar Gripper assemblies, Tension Fabric Structures of all kinds, SignFrames, Poster Holders, iPad Stands, and CounterTop display stands. Testrite is proud to be an American manufacturer with an extraordinary reputation for quality, value and reliability.

Officers: Jeff Rubin, Pres., Larry Rubin, CEO, Paula Goodelman, V.P. Sales, Ken Allen, V.P. Retail Dev.

ACRYLIC DESIGN ASSOCIATES

6050 Nathan Lane N
Minneapolis MN 55442
Tel. 763-559-8395
Number of Employees: 100
2022 P.O.P. Volume \$30,000,000

Acrylic Design Associates is a recognized leader in creating world-class retail displays, illuminated fixtures, branded environments, architectural elements and precision OEM solutions. From its 250,000+ square foot modern operations center, Acrylic Design offers the widest array of production equipment under one roof - which allows rapid turnaround and high quality control on complex, large-scale projects. Acrylic Design also provides in-house expertise to handle advanced turnkey needs with virtually any material, including design, engineering, prototyping, fabrication, printing, LED technologies, assembly, warehousing, fulfillment and distribution services.

Offices: Minneapolis New York, Chicago, Cincinnati

Chief Officers: Bill McNeely Jr. Pres., William Fairman, GM

THE MRL GROUP

511 SE 5th Avenue,
Fort Lauderdale, FL, 33301
Year Founded: 2003
Number of Employees: 67
2022 P.O.P Volume \$27,000,000

The MRL Group is an independently owned, all-encompassing, creative production agency that is committed to enhancing visibility, engagement, and brand value. With an impressive spectrum of clients, MRL collaborates with companies ranging from mid-market to enterprise-level, representing some of the world's most successful brands with items that resonate. Branded merchandising, custom point of sale solutions, unique decorative packaging, and eye-catching displays are just a small fraction of the endless ways the MRL can transform and portray a brand's identity.

Offices: Fort Lauderdale, FL, Jiangsu, China

DO-IT CORPORATION

1201 Blue Star Memorial Highway
South Haven, MI 49090
Tel. 269-637-1121 / 1-800-426-4822
Year Founded: 1973
Number of Employees: 65
2022 P.O.P. Volume \$25,000,000+

For over 50 years Do-It Corporation has been designing and making hang tabs for the packaging and merchandising display industries. Do-It also manufactures merchandising display strips, printed hang tabs, carry handles, on-product instantly redeemable coupons (IRCs), shelf wobblers, and promotional bottle neck hang tabs. Do-It Hang Tabs can be provided in clear plastic or can be printed. All products can be produced in several plastic (including rPETG) and adhesive choices, depending on the performance requirement and customer preference. Do-It Products are safe and FDA approved for non-

food contact.

Chief Officers: Mark McClendon, Pres., Ron McIntyre, VP Sales & Marketing, John Deschaine, Director of Marketing, Frank Aldana, Regional Sales Manager

VISUAL MARKETING, INC.

154 West Erie Street
Chicago, IL 60654
Tel: 312-664-9177
Year Founded: 1972
Number of Employees: 20
2022 P.O.P. Volume \$25,000,000

VMI is a full service point-of-purchase (POP) advertising company that creates custom, permanent, consumer touch-point solutions for brands and retailers. These solutions take the form of displays, merchandisers, signage, storefront window campaigns, fixtures, and menu/pricing systems.

DESIGN PHASE, INC.

1771 S. Lakeside Dr.
Waukegan, IL 60085
Tel. 847-473-0077
Number of Employees: 50+
2022 POP Volume: \$25,000,000

Design Phase has been Reawakening Retail for over 32 years, creating some of the most innovative and successful POP programs for the world's largest brands. Their extensive knowledge of consumer shopping behaviors and store environments shines through in their innate skills in design and manufacturing with a proven track record of delivering displays that drive customer engagement. With an ever-changing retail environment, Design Phase continues to integrate new materials and high-tech features in every display, pioneering a new evolution of programs that elevate the shopper experience. At the center of Design Phase's continued success is their commitment to driving sales for their clients and creating a cohesive relationship between the product and the display that reawakens retail.

Chief Officers: Mike Eckert, President

CORNERSTONE DISPLAY GROUP

28606 Livingston Ave.,
Valencia, CA 91355
Tel: 661-705-1700
Year Founded: 1995
2022 P.O.P. Volume \$20,000,000

Cornerstone Display Group is a dynamic leader in the P.O.P. and retail environment industry. It has designed and created award winning retail solutions for many of the leading brands in the U.S. From single-use solutions to permanent buildouts, it offers a wide array of design and production services including manufacturing, project management, installation and design.

Chief Officers: Tom Hester, President,

CLARITY RETAIL SERVICES

5115 Excello Court
West Chester OH 45069
Tel. 513-800-9369
Founded: 2015
Number of Employees: 55
2022 POP Volume: \$18,500,000

Clarity is a design-driven provider of signage, displays, fixtures, and graphics programs. Key accounts include Dollar Tree, Family Dollar, Luxottica, American Standard, Kroger, Staples, The